



Preferred Choice Fencing

CUSTOMER RESOURCE HUB



20 Questions Every Homeowner Should Ask Before Hiring a Fence Contractor

Choosing a fence contractor isn't just about getting the lowest price. The right questions can help you compare quotes fairly, avoid unexpected costs, and feel confident in your investment.

01 How long have you been installing fences in our area? _____

A contractor familiar with local soil conditions, weather, and municipal requirements can often anticipate challenges before they arise.

02 Are you licensed and insured? _____

Ask for proof of liability insurance and, where applicable, workers' compensation coverage.

03 Do you offer an on-site consultation? _____

Every property is different. A site visit allows for a more accurate quote and helps identify potential challenges before installation begins.

04 What factors will affect the final cost of my project?

A trustworthy contractor should explain things like terrain, existing fence removal, gates, bedrock, tree roots, retaining walls, access and custom design.

Notes here:

05 What type of fence do you recommend for my property - and why?

A good contractor should recommend what's best for your needs, not simply the most expensive option.



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06 What is included in your quote?

Ask whether the quote includes materials, labour, hardware, gates, removal of existing fencing, cleanup, disposal and taxes.

Notes here:

07 Are there any additional costs I should be aware of?

Unexpected conditions sometimes arise. Ask how those situations are handled and whether you'll be consulted before additional work proceeds.

Notes here:

08 How do you determine property lines?

Never assume a fence contractor determines legal boundaries. Ask what information they need from you and whether a survey may be recommended.

Notes here:

09 Will I need permits or approvals?

Requirements vary depending on your municipality and neighbourhood.

Notes here:

10 How long will the project take?

Ask about scheduling, installation time, weather delays and material availability.

Notes here:



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11 What preparation should I do before installation day?

Examples include moving patio furniture, trimming vegetation, locating irrigation lines, securing pets and clearing access.

Notes here:

12 What happens if you encounter rock, roots or underground obstacles?

Experienced contractors should explain how unexpected site conditions are managed and communicated.

Notes here:

13 How do you build fences on sloped properties?

There are different installation methods, and each creates a different appearance. Ask the contractor to explain how they handle slopes and which approach they recommend for your property.

Notes here:

14 What kind of warranty do you provide?

Ask about warranties on materials, workmanship, gates and hardware.

Notes here:

15 What maintenance will my new fence require?

Understanding long-term care helps protect your investment.

Notes here:



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16 Can I see examples of similar projects?

Photos of completed work can help you evaluate craftsmanship and inspire ideas for your own property.

Notes here:

17 Will there be a dedicated contact person during my project?

Knowing who to call if you have questions creates confidence throughout the process.

Notes here:

18 How will you protect my property during installation?

Ask about landscaping, irrigation, driveways, gardens and cleanup.

Notes here:

19 How do you communicate if something unexpected comes up?

Clear communication is often the difference between a stressful project and a great experience.

Notes here:

20 Why should I choose your company over another contractor?

This question often tells you more than any other. Listen for answers that focus on experience, communication, craftsmanship, transparency and customer care — not just price.

Notes here:



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BONUS What questions should I be asking that I haven't thought of?

An experienced contractor will often bring up considerations you hadn't even considered, helping you avoid surprises and make a more informed decision.

Notes here:

READY TO START PLANNING YOUR FENCE?

Explore more practical resources in the Preferred Choice Fencing Customer Resource Hub.

Visit preferredchoicefencing.ca

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