



UNDERSTANDING THE COST OF FENCE REPAIRS

At **Preferred Choice Fencing**, we understand that many homeowners are surprised by the cost of repairing an existing fence. On the surface, a repair may appear simple, but repairing an older fence is often much more complex than installing a new one. Our goal is to be transparent about what is involved so you can make an informed decision.

EVERY REPAIR IS UNIQUE

Unlike building a new fence, every repair presents different challenges.

We don't always know exactly what we'll find until we begin removing damaged materials.

Hidden issues may include:

- Rotten or deteriorated fence posts
- Decayed rails hidden behind pickets
- Loose or broken fasteners
- Previous repairs that were not completed correctly
- Concrete footings that have shifted or failed
- Ground movement, frost heave, or poor drainage
- Damage caused by trees, roots, or heavy winds

For these reasons, repairs often require additional labour and problem-solving that cannot be seen during the initial inspection.

WHY REPAIRS CAN TAKE LONGER THAN NEW CONSTRUCTION

Repairing an existing fence usually involves:

- Carefully removing damaged materials without damaging sections that will remain.
 - Matching existing lumber sizes, styles, and construction methods.
 - Straightening sections that have shifted over time.
 - Working around landscaping, gardens, irrigation systems, decks, sheds, or buildings.
 - Rebuilding portions of the fence while maintaining the appearance of the existing fence.
- These tasks require significantly more precision than constructing a fence from scratch.

CONSIDERATION OF MATERIALS & HARDWARE

Many older fences were built using materials or hardware that are no longer available. In some cases, we must:

- Custom-fit replacement lumber.
- Upgrade hardware to current standards.
- Reinforce existing components to safely support the repaired section.

Whenever possible, we will match your existing fence as closely as is practical.



MINIMUM SERVICE COSTS

Every repair includes standard costs that exist before work even begins, including:

- Travel time
- Vehicle and fuel expenses
- Loading materials and equipment
- Specialized tools
- Insurance and licensing
- Disposal of old materials
- Administrative time for scheduling, estimating, and invoicing

These costs are necessary whether the repair takes one hour or a full day.



FENCE HEALTH ASSESSMENT



Good — Structurally sound, with many years of service remaining.



Fair — Repairs are recommended to prevent further deterioration.



Poor — Significant structural deterioration. Replacement is likely the most economical long-term solution.

As part of our inspection, we evaluate the overall condition of your fence:

After inspecting your fence, we'll explain whether it makes the most sense to:

- Repair the existing fence.
- Reinforce sections to extend its life.
- Replace only the damaged section.
- Replace the entire fence if repairs are no longer cost-effective.



We will explain the pros and cons of each option, answer any questions you have so you can choose what best fits your budget and long-term goals.



OUR COMMITMENT TO YOU

We treat every repair as if we were working on our own property, and we promise to provide:



**Honest
Advice**



**Honest
recommendations**



**Clear
Communication**



**Fair, Transparent
Pricing**



**Quality
Workmanship**



**No
Pressure**



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